

## *Press Release*

# **GLOBAL ANNOUNCEMENT – ITS GROUP APPOINTED AS ADDITIONAL UMANGO DISTRIBUTOR FOR NORTH & SOUTH AMERICA.**

***Harrow, Middlesex, United Kingdom – 30th May 2022***

ITS prides itself on being the exclusive European distributor for Umango scanning and file conversion solutions so we are delighted to announce our partnership with Umango has now formerly been expanded beyond Europe to include North and South America.

This extension of our sales territory means our US sales representatives, supported by our commended pre-sales and technical support teams, can now supply Umango solutions to their existing distribution network and offer sales and technical knowledge to support resellers, integrators and value-added partnerships in this region.

*“At ITS we are very proud to expand our relationship with Umango and secure many new sales of Umango solutions in North and South America. This is a big step in our long-standing relationship and will bring both organisations many new opportunities and successes”.*

**- Felix Garcia, Managing Director, ITS Group**

*“We are pleased to welcome ITS to the Americas; we look forward to a long and prosperous partnership in this region.”*

**- Andrew Wade, Director, Umango**

### **About Umango**

Umango are a global leader in the development of document scanning, file conversion and imaging software and develop applications that are powerful yet easy to integrate, configure and use. The ability to push Umango solutions directly to multi-function devices and web browsers allows users to profile scanned documents in real-time adding unparalleled solution capabilities.

### **About ITS Group**

ITS is a leading software development company, established in 1988 and with circa 100+ staff worldwide. ITS is a long-standing PaperCut Authorised Solution Centre, Exclusive European Distributor of Umango solutions and Platinum Partner of Elatec. ITS provides locally based technical, sales and pre-sales support and other value-added services such as project management and custom development.

For further information:

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